



SAME DC POST

Small Business Conference

September 10, 2009

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Director, Small Business Program Office
Naval Facilities Engineering Command

Today's Topics



- **Organization**
- **Our Workload**
- **Program Initiatives**
- **Small Business Program and Achievements**



Who We Are...



- **Global Engineering/Acquisition Command**
- **18,000 Civilians, 1,450 military, & 500 Contractors**
- **DoN's Facilities Engineering SYSCOM**
- **Navy Expeditionary Combat Command Lead SYSCOM**
- **DoD Construction Agent**
- **Annually deliver over \$15 billion of products and services**



Worldwide Facilities Engineering Expertise



Business Lines:

- Capital Improvements
- Public Works
- Environmental
- Contingency Engineering
- Asset Management
- Expeditionary Programs

NAVFAC HQ
Washington, D.C.
★ ★



ECH III Commands (5)

ECH IV Commands (10)

ROICCs (32)

PWDs (67)

OICCs (3)

Globally Aligned to Support Fleet/Warfighter

Facilities Delivery Model



Output Level

NAVFAC Lead

Facilities Mission

Desired Effect

Global



**Fleet
Civil
Engineer**

Region



**Regional
Engineer**

Base



**Public
Works
Officer**

Facility



- ✓ **Planning**
 - Criteria
 - Siting
 - Requirements

❖ **Mission
Ready**

- ✓ **Design**
 - Criteria
 - Sustainability

❖ **Lowest
Navy TOC**

- ✓ **Construction**
 - Methods
 - Commissioning

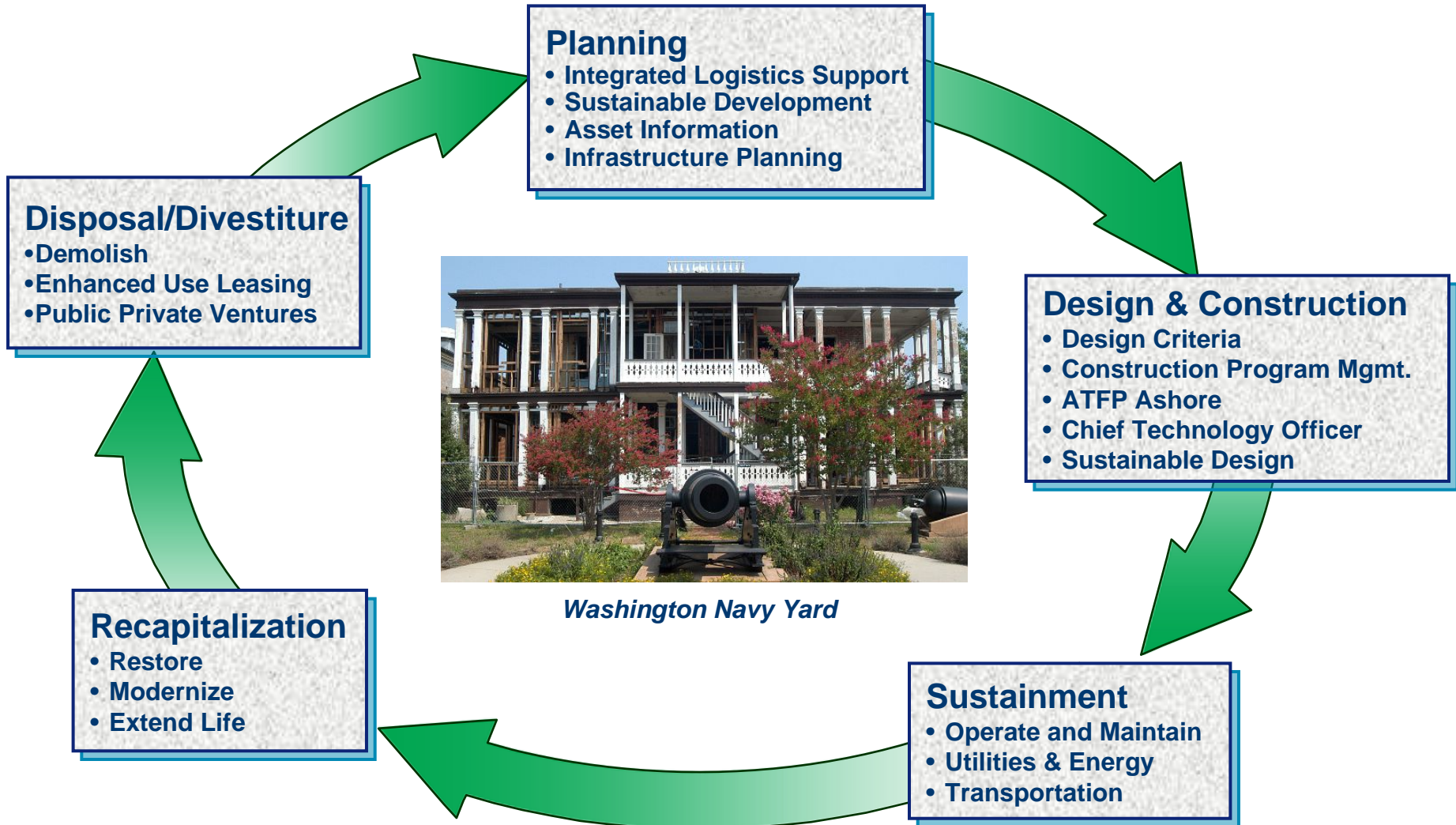
- ✓ **Sustainment**
 - Maintenance
 - Energy/Utilities

❖ **Optimized
Buildings,
Bases,
Regions**

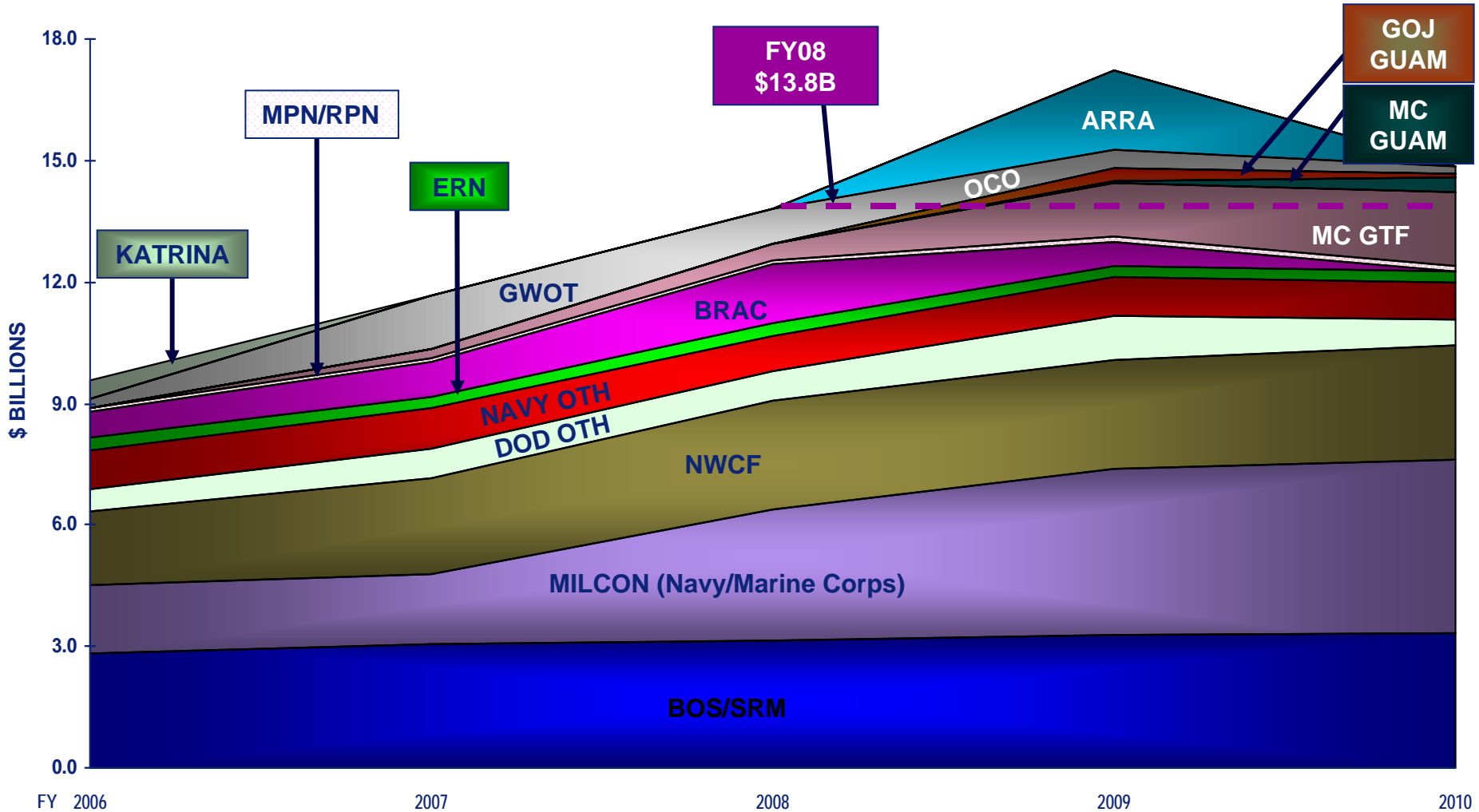
- ✓ **Recapitalization**
 - Code Compliance
 - Life Extension

- ✓ **Disposal**
 - EUL
 - Demolition

Facilities Engineering Lifecycle



NAVFAC Workload

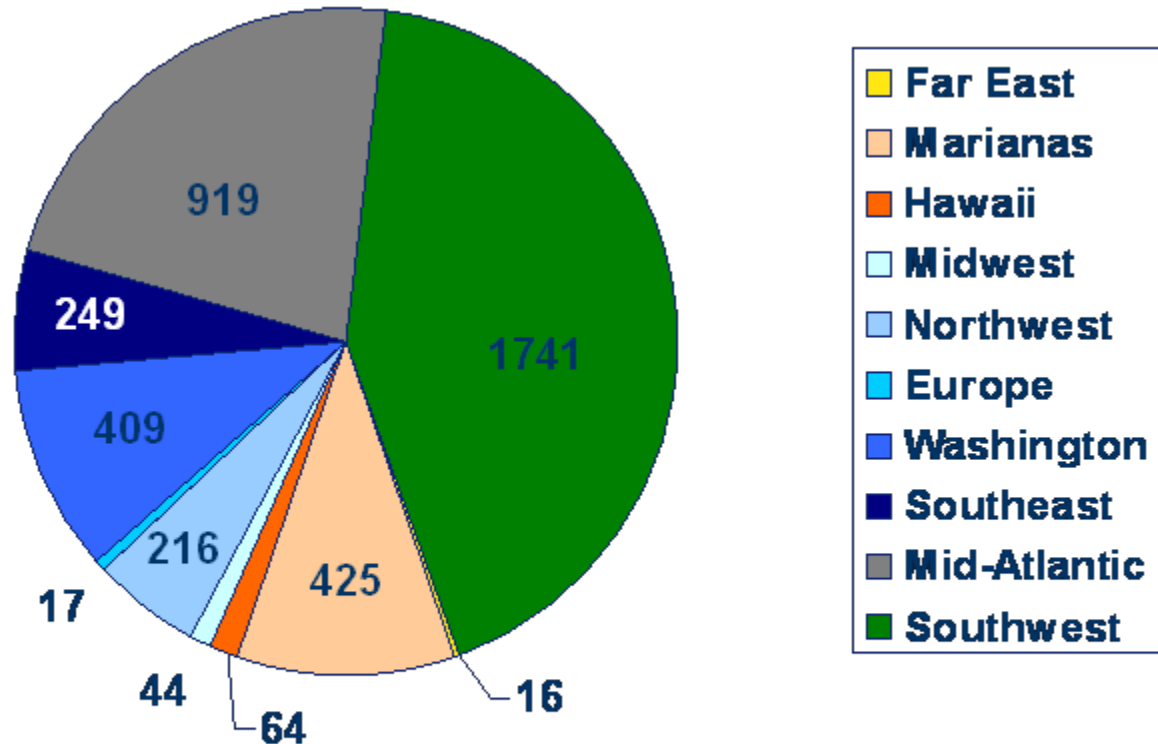


FY10 MILCON Workload Distribution



\$ in Millions...

POM10 OSD SUBMIT



123 FY10 Projects (MCON & MCNR)

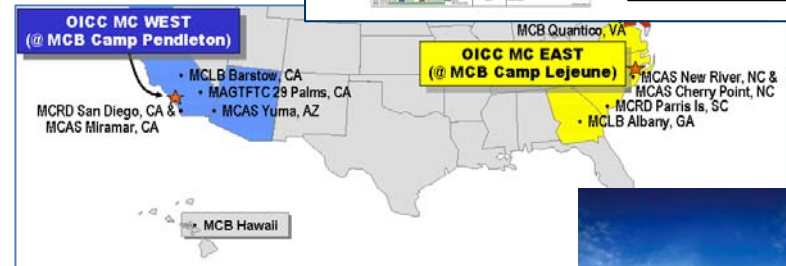
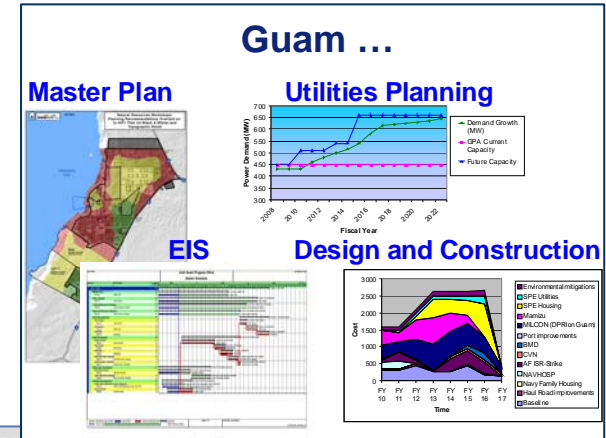
- ✓ Projects Under \$5M: 16
- ✓ Projects \$5M to Under \$10M: 15
- ✓ Projects \$10M to \$20M: 30
- ✓ Projects Over \$20M: 62

See Project Lists in "Backup" Slides

Current Initiatives/Programs



- American Recovery & Reinvestment Act (ARRA)
- BRAC 05 Execution
- Guam/DPRI Planning/Development/Construction Support
- USMC Grow the Force
- Implementing CNO's Maritime Strategy
- Overseas Contingency Operations MILCON
- Expeditionary Equipment Life Cycle Management



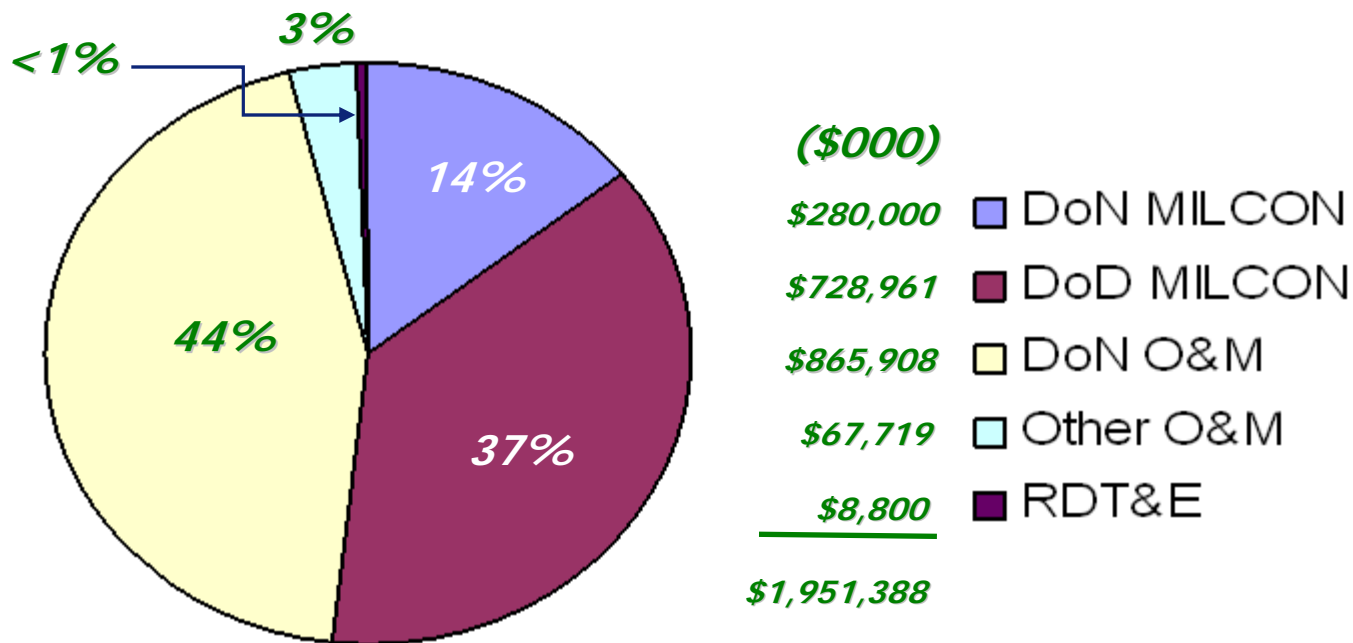
ARRA Funds Sources

- **MILCON appropriated to DoN in 3 “pillars”:**

- ✓ BQs (\$100M), CDCs (\$80M), Energy (\$100M)

- **FSRM appropriated to DoN :**

- ✓ Navy (\$657M), Navy-R (\$55M), USMC (\$114M), USMC-R (\$39M)



NAVFAC OPPORTUNITIES

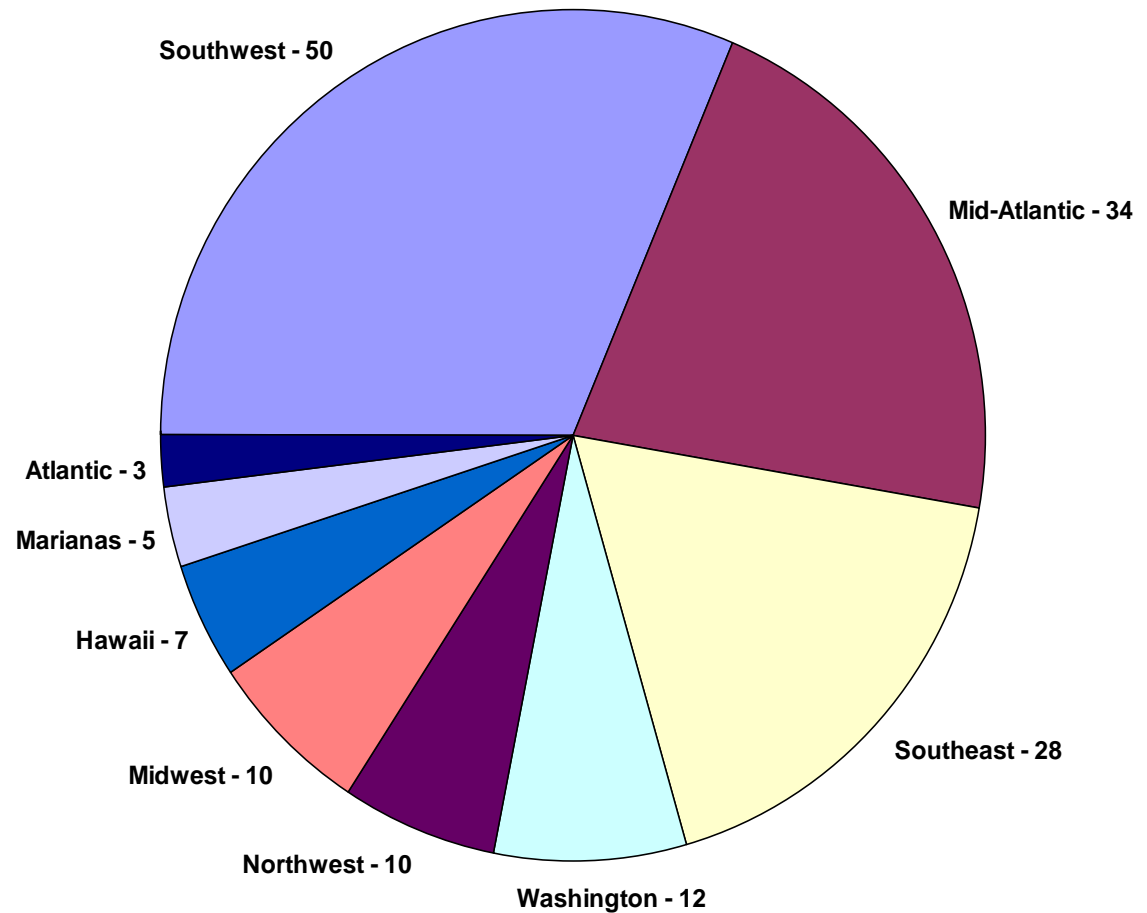


- **American Recovery & Reinvestment Act (ARRA)**
 - \$1.9B, 216 projects
 - \$400M Small Business Set-Aside Global MACC (NAVFAC HI)
 - \$465M obligated to date
 - \$166M to SB's, *or 35%*

NAVFAC ARRA Project Profile



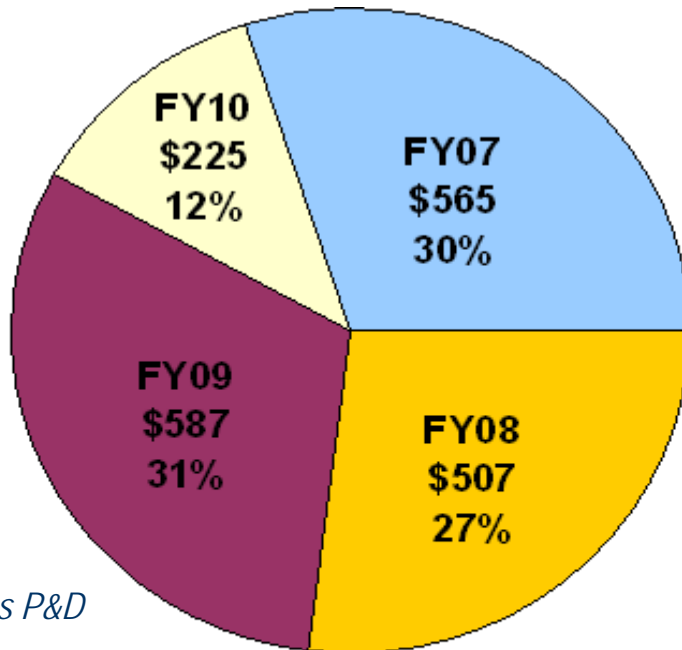
Awards by Region	
Southwest	\$ 286,714
Mid-Atlantic	\$ 265,619
Southeast	\$ 140,249
Hawaii	\$ 129,761
Atlantic	\$ 110,340
Washington	\$ 103,032
Northwest	\$ 90,543
Midwest	\$ 37,306
Marianas	\$ 32,768



FY05 BRACON Program



Total Navy BRACON: \$ 1.9B



Includes P&D

FY09 BRACON

Projects: 22
Awarded: 9 (\$384M)
Unawarded (< \$20M): 8

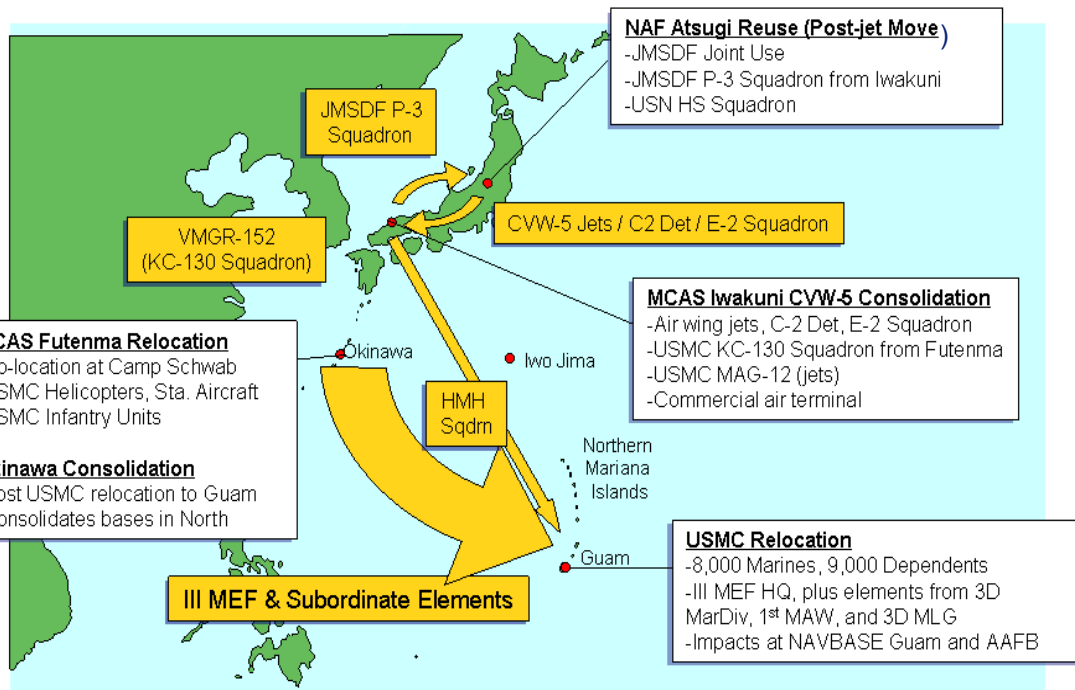
FY10 BRACON

Projects: 12
< \$20M: 9

DPRI: Japan and Guam



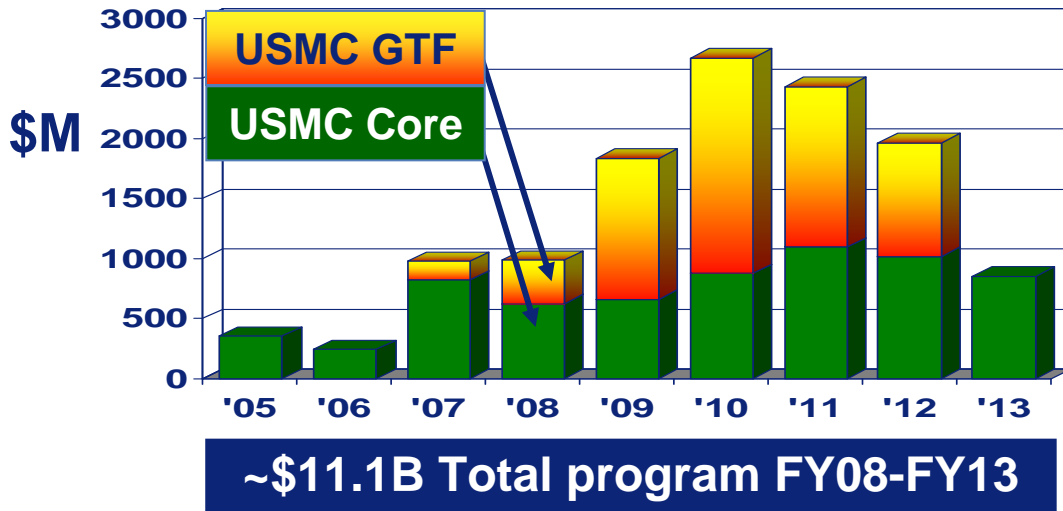
- \$20B investment in Japan
- \$10B investment in Guam



USMC Relocation includes:

- ✓ Housing
- ✓ Training Facilities
- ✓ HQ Functions
- ✓ Air Wing Functions
- ✓ New Hospital
- ✓ Personnel Support Facilities
 - Exchange
 - Medical Clinic
 - Schools
 - Recreational Facilities

USMC "Grow the Force" (GTF)



ACQ STRATEGY:

- **2-Phase Design Build** (Best Value)
- **Project Packaging** for Economy of Scale
 - ✓ Balanced with Small Business Program
- **Officer in Charge of Construction (OICC)** established to focus on this major initiative
 - Marine Corps Installations-East, Camp Lejeune
 - Marine Corps Installations-West, Camp Pendleton

FY 07: Site prep for temporary space, BQs, Regimental HQs, Armories, Family Hsg, etc.

FY 08 & FY 09: Projects to support additional personnel - BQs, Mess Halls, Operations Centers, Armories, Ranges, Family Hsg, utilities, etc.

POM10 builds remaining infrastructure enablers and ops facilities



CNO's Maritime Strategy



Camp Lemonier, Djibouti

Forward Presence



Al Basra Oil Terminal (ABOT)

Sea Control



Obock Navy Pier, Djibouti

Maritime Security



USS George Washington

Deterrence

Power Projection



Nima Community Center, Ghana

**Humanitarian Assistance/
Disaster Recovery**



MUSE ISO CA Wildfires

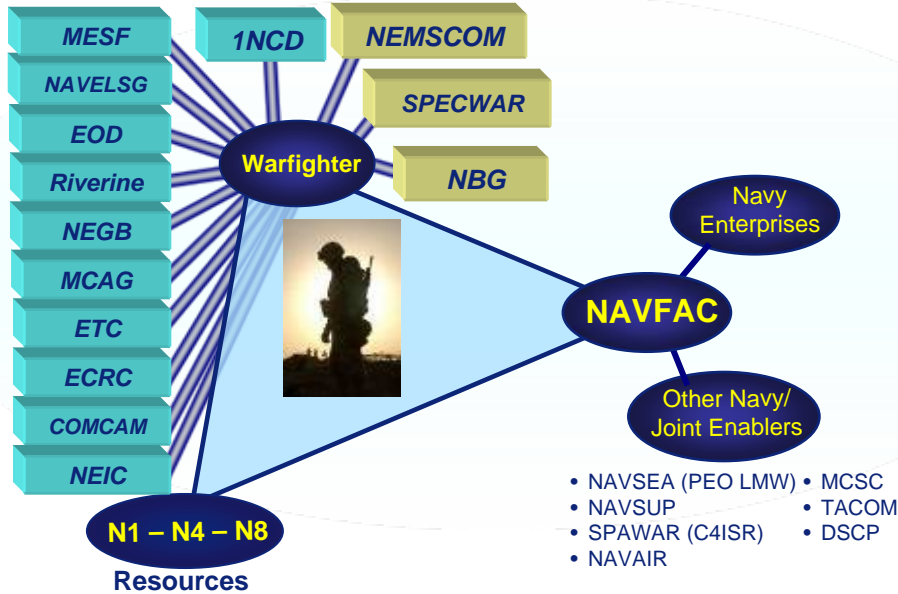
Overseas Contingency Operations (OCO)



\$225M Authorized by Congress

- **Child Development Centers/Additions (12)**
 - ✓ East @ Camp Lejeune (2), Little Creek, Annapolis, Patuxent River (2), Quantico, Beaufort, Washington
 - ✓ West/Pacific @ Whidbey Island, Camp Pendleton, Pearl Harbor
- **Wounded Warrior Battalion Headquarters (2)**
 - ✓ Camp Lejeune
 - ✓ Camp Pendleton
- **Marine Recovery and Resource Centers (2)**
 - ✓ Camp Lejeune
 - ✓ Camp Pendleton

Lead SYSCOM for Expeditionary Navy



Tent Camps



MRAP



Improved Navy Lighterage System



Personal Gear



Construction Equipment



Construction Tools

NECC

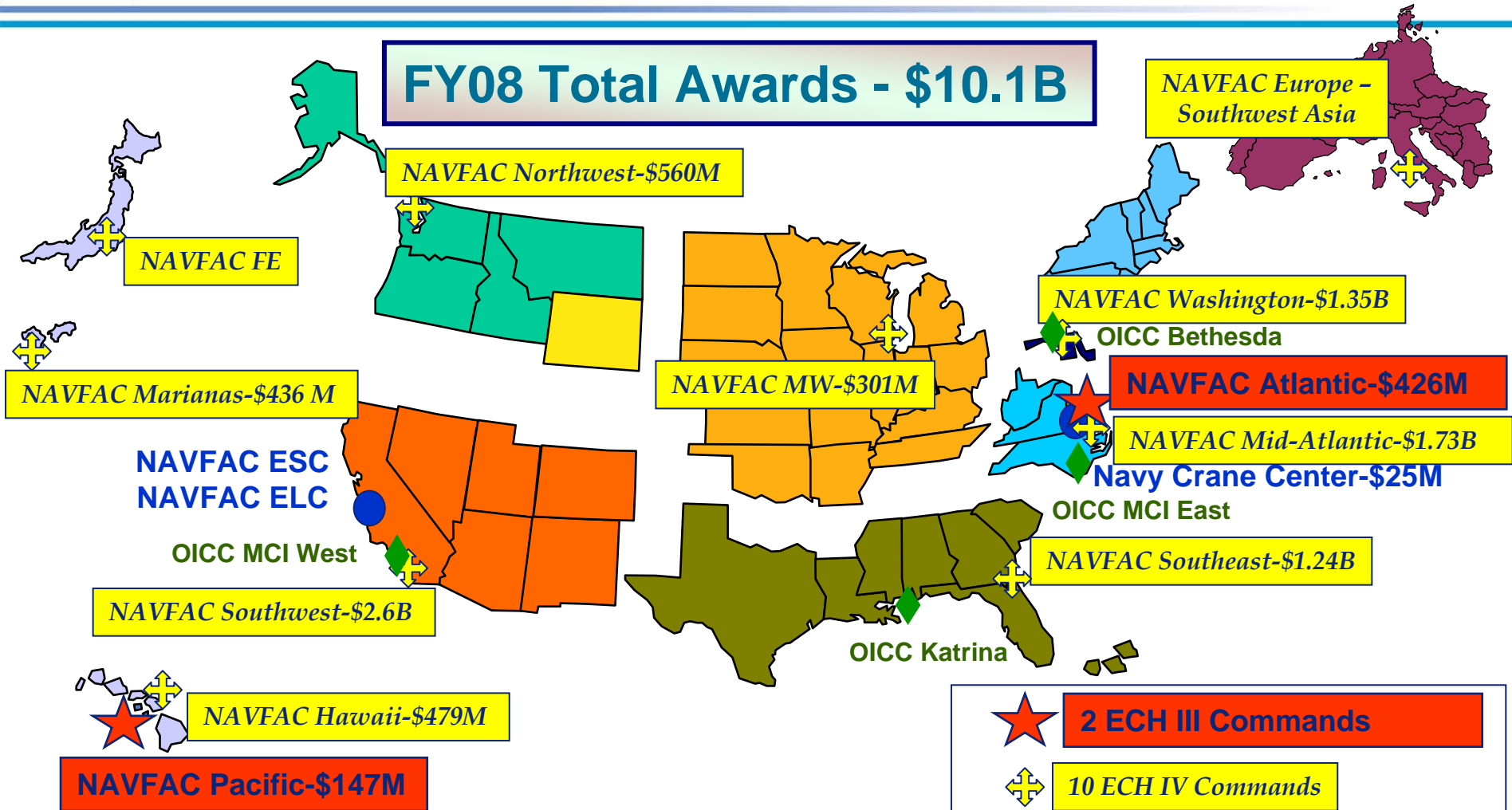
- \$4B Asset Value
 - 64 TOAs (Hull Types)
 - 175 Individual TOAs (Ships)
 - \$2.4B executed FY06 – FY09
- Manage Tables of Allowances (TOAs)
- Deliver Exp. Equipment & Material
- NECE Chief OPS Officer

Supporting 60,000 Warfighters

NAVFAC...Region Focused



FY08 Total Awards - \$10.1B



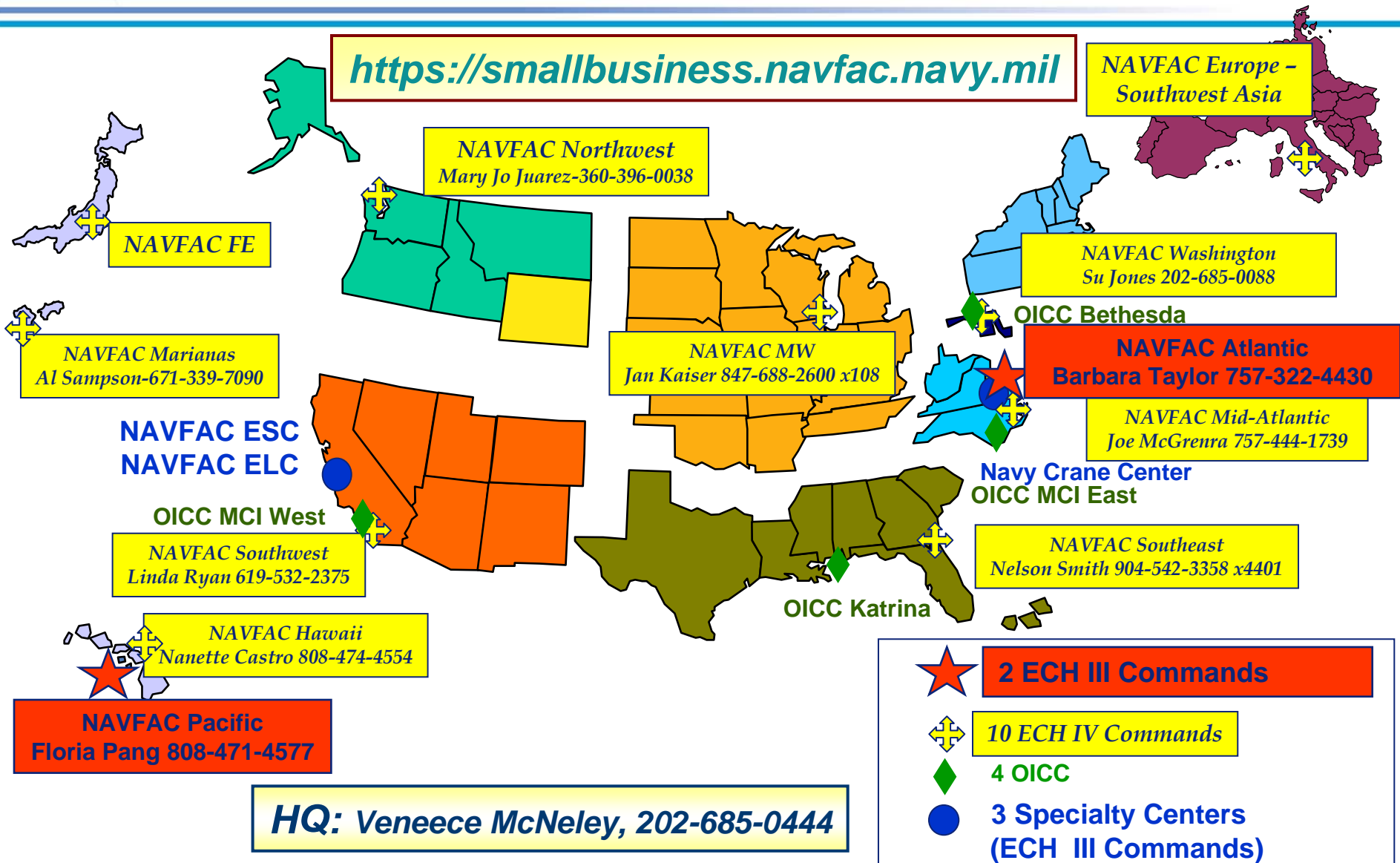
Forward Deployed Delivery Model

-  **2 ECH III Commands**
-  **10 ECH IV Commands**
-  **4 OICC**
-  **3 Specialty Centers (ECH III Commands)**

AGGRESSIVE NAVFAC SMALL BUSINESS PROGRAM



<https://smallbusiness.navfac.navy.mil>



NAVFAC *Achievements*



US Prime Awards	FY07* (Goal = \$6.4B)		FY08* (Goal = \$8.7B)		FY09* (Goal = \$6.5B)	
	Target	Actual	Target	Actual	Target	Current
Small Business (SB)	40.6%	40.28%	41.03%	35.47%	41.42%	32%
HUB Zone	8.29%	11.36%	8.68%	9.93%	9.09%	9.80%
SDVO (Veteran-Owned) SB	.61%	1.08%	3.00%	2.15%	3.00%	1.46%
Small Disadvantaged Business (SDB)	18.8%	23.95%	19.00%	22.30%	19.18%	21.12%
Woman Owned SB (WO)	6.9%	6.44%	7.19%	5.95%	7.53%	6.88%

• Data from FPDS-NG 8-31-09

• As a result of various FPDS-NG systems issues, all data not yet entered into FPDS-NG

NAVFAC AWARD TOP 10 NAICS – FY08



NAICS Code	NAICS Description	Dollars Obligated
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$4,230,970,297
561210	FACILITIES SUPPORT SERVICES	\$706,363,252
541330	ENGINEERING SERVICES	\$628,291,654
236210	BUILDING CONSTRUCTION	\$578,602,565
237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$466,988,194
562910	REMEDIATION SERVICES	\$414,957,359
237310	HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$332,213,195
238990	ALL OTHER SPECIALTY TRADE CONTRACTORS	\$221,027,018
237130	POWER AND COMMUNICATION LINE AND RELATED STRUCTURES CONSTRUCTION	\$156,040,936
233320	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$150,641,675

NAVFAC Small Business Program Office Webpage



- SB Programs
- SB Contacts
- SB Achievements
- Opportunities
 - MILCON Forecast List
 - NAVFAC Contracts with Large Businesses (for subcontracting opportunities)
- SB Directories
 - SDVOSB Directory for Contracting Officer/Prime Contractor Market Research process
- Contracting Guidelines
- Events Calendar



<https://smallbusiness.navfac.navy.mil>

Check it Out!

NAVFAC SB Success Stories



- ***\$400M HUBZone MACC in Marianas***
- ***\$11M SDVOSB IDIQ Roofing Contract- SE***
- ***\$500M HUBZone/SDVOSB MACC – SW***
- ***\$250M SDVOSB MACC - SE***
- ***\$250M SDVOSB MACC - NW***
- ***\$400M SBSA Global MACC***
- ***\$236M/56% Small Business participation on ARRA projects to date.***

Key Takeaways



- **Big opportunities in FY09 & beyond in support of our ...**



Fleet



Fighter



Family

Counting on your Help, Talent, and Partnership to Make It Happen!

Questions?

- Learn more about NAVFAC ...



The screenshot shows the NAVFAC website interface. At the top, there is a logo for NAVFAC (Naval Facilities Engineering Command) and navigation links for Employees, Client, and a search bar. Below this is a main navigation bar with tabs: About Us, Document Library, Business Opportunities, Organization, Contact Us, and Seabees. A red arrow points to the Organization tab, which has a dropdown menu open showing various regional and specialty centers. A yellow box on the left side of the page contains four numbered steps: 1. Visit our webpage @ www.navfac.navy.mil; 2. Go to "Organization" Tab; 3. Select desired NAVFAC component; 4. Go to "Contact Us/Visitors".

1. Visit our webpage @ www.navfac.navy.mil

2. Go to "Organization" Tab

3. Select desired NAVFAC component

4. Go to "Contact Us/Visitors"

Additional Information



Backup Slides

FY10 Project Lists (MCON & MCNR)

\$\$ Range	Qty
PROJECTS UNDER \$5M	16
PROJECTS \$5M - Under \$10M	15
PROJECTS \$10M - \$20M	30
PROJECTS OVER \$20M	62

123

FY 2010 MCON & MCNR Project List*



* As submitted to Congress

Marine Corps Project

PROJECTS UNDER \$5M

Project Location	Project Name
BLOUNT ISLAND COMMAND	PORT OPERATIONS FACILITY
CAMP LEMONNIER DJIBOUTI	FIRE STATION
MC RES TRNG CTR, CHARLESTON, SC	RESERVE TRAINING CENTER
MCAF QUANTICO VA	AIRCRAFT TRAINER
MCAIRGRDCMBTCEN 29 PALMS	INDUSTRIAL WASTE WATER PRETREATMENT SYS.
MCAIRGRDCMBTCEN 29 PALMS	FIRE STATION - RENOVATION - MWTC
MCAS BEAUFORT SC	WIDEBODY AIRCRAFT FUEL LANE
MCAS YUMA ARIZ	AIRFIELD ELEC. DIST. AND CONTROL
NAS PENSACOLA	SIMULATOR ADDITION FOR UMFO PROGRAM
NAS WHITING FLD MILTON FL	F-35 JP8 WEST SIDE BULT TANK UPDGRADES (EGLIN)
NAS WHITING FLD MILTON FL	F-35 PARALLEL TAXIWAY LADDER (EGLIN AFB)
NAS WHITING FLD MILTON FL	F-35 POL OPERATIONS FACILITY (EGLIN)
NAS WHITING FLD MILTON FL	F-35 JP8 FLIGHTLINE FILLSTANDS (EGLIN)
NAS WHITING FLD MILTON FL	T-6B JPATS TRNG. OPS PARALOFT FACILITY
NAVAIRWPNSTA CHINA LAKE	EDWARDS RAMP EXTENSION
NMCRC SAN ANTONIO TX	RESERVE TRAINING CENTER - SAN ANTONIO TX

FY 2010 MCON & MCNR Project List*



* As submitted to Congress

Marine Corps Project

PROJECTS \$5M to Under \$10M

Project Location	Project Name
CAMP LEMONNIER DJIBOUTI	INTERIOR PAVED ROADS PHASE A
CAMP LEMONNIER DJIBOUTI	SECURITY FENCING I
MCAIRGRDCMBTCEN 29 PALMS	SEWAGE SYSTEM IMP. AND LIFT STATION
MCAS MIRAMAR	AIRCRAFT PARLING APRON MODIFICATION
MCAS NEW RIVER JAX NC	TACTIAL SUPPORT VAN PAD ADDITION
MCB KANEOHE BAY HI	RANGE, 1000 - PUULOA
MCB LEJEUNE	MP WORKING DOG KENNEL - RELOCATION
MCRC JOLIET, IL	RESERVE TRAINING CENTER - JOLIET, IL
MCRD PARRIS ISLAND	ELECTRICAL SUBSTATION AND IMPROVEMENTS
NAS JACKSONVILLE	P-8/MMA FACILITIES MODIFICATION
NAS WHITING FLD MILTON FL	F-35 HYDRANT REFUELING SYS, PH 1 (EGLIN AFB)
NAVAL BASE POINT LOMA	PUBLIC WORKS SHOPS CONSOLIDATION
NAVOPSPTCEN ALAMEDA CA	RESERVE TRAINING CENTER - ALAMEDA, CA
NAVSTA NORFOLK VA	FACILITY UPGRADES FOR E-2D PROGRAM
NAVSTA PEARL HARBOR HI	PACFLT SUB DRIVE-IN MAGNETIC SILENCING FACILITY

FY 2010 MCON & MCNR Project List*



* As submitted to Congress

Marine Corps Project

PROJECTS \$10M - \$20M

Project Location	Project Name
COMNAVBASE GUAM	TORPEDO EXERCISE SUPPORT BUILDING
DC CBT DEVELOPMENT&INTEGRATION	BATTALION TRAINING FACILITY - MSGBN
DC CBT DEVELOPMENT&INTEGRATION	DINING FACILITY - TBS
DC CBT DEVELOPMENT&INTEGRATION	SOUTH MAINSIDE ELECTRICAL SUBSTATION
MCAIRGRDCMBTCEN 29 PALMS	MAINT. SUNSHADES - WHEELED
MCAIRGRDCMBTCEN 29 PALMS	COMM/ELECT MAINT/STORAGE
MCAIRGRDCMBTCEN 29 PALMS	CONSOLIDATED ARMORY - TANKS
MCAIRGRDCMBTCEN 29 PALMS	MAINT. SHOP - WHEELED
MCAIRGRDCMBTCEN 29 PALMS	DINING FACILITY - NORTH MAINSIDE
MCAIRGRDCMBTCEN 29 PALMS	MAINT. SHOP - TRACKED
MCAIRGRDCMBTCEN 29 PALMS	NATURAL GAS SYSTEM EXTENSION
MCAS CAMP PENDLETON	EXPAND COMBAT AIRCRAFT LOADING APRON
MCAS CAMP PENDLETON	AVIATION TRANSMITTER/RECEIVER SITE
MCAS CHERRY POINT NC	EMS/FIRE VEHICLE FACILITY
MCAS CHERRY POINT NC	ORDNANCE MAGAZINES

FY 2010 MCON & MCNR Project List*



* As submitted to Congress

Marine Corps Project

PROJECTS \$10M - \$20M (Continued)

Project Location	Project Name
MCAS NEW RIVER JAX NC	PARALLEL TAXIWAY
MCAS NEW RIVER JAX NC	GYMNASIUM/OUTDOOR POOL
MCB CP PENDLETON	OPERATIONS ACCESS POINTS
MCB CP PENDLETON	COMM/ELEC MAINTENANCE FACILITY
MCB CP PENDLETON	RECRUIT MARKSMANSHIP TRAINING FACILITY
MCB CP PENDLETON	WFTBN SUPPORT FACILITIES
MCB LEJEUNE	ROAD NETWORK - WALLACE CREEK
MCB LEJEUNE	PRE-TRIAL DETAINEE FACILITY
NAF EL CENTRO CA	RESERVE CENTER MOVE TO LUKE AFB, NOSC PHOENIX
NAS CORPUS CHRISTI	OPERATIONAL FACILITIES FOR T-6
NAS WHITING FLD MILTON FL	F-35 A/C PARKING APRON (EGLIN AFB)
NAVPHIBASE LITTLE CREEK	NAVAL CONSTRUCTION DIVISION OPERATIONS FAC
NAVSTA EVERETT WASH	JNT PERS RECOVERY AGENCY SPECIALIZED SERE TRAINING
NAVSTA NORFOLK VA	E-2D TRAINER FACILITY
NAVSTA PEARL HARBOR HI	APCSS CONFERENCE & TECHNOLOGY LEARNING CENTER

FY 2010 MCON & MCNR Project List*



* As submitted to Congress

Marine Corps Project

PROJECTS OVER \$20M

Project Location	Project Name
CAMP LEMONNIER DJIBOUTI	AMMO SUPPLY POINT
COMNAVBASE GUAM	AAFB NORTH RAMP UTILITIES (PHASE 1)
COMNAVBASE GUAM	MILITARY WORKING DOG RELOCATION, APR A HARBOR
COMNAVBASE GUAM	CONSOLIDATED SLC TRAINING & CSS-15 HQ FAC
COMNAVBASE GUAM	DEFENSE ACCESS ROAD IMPROVEMENTS
COMNAVBASE GUAM	AAFB NORTH RAMP PARKING (PHASE 1)
COMNAVBASE GUAM	APRA HARBOR WHARVES IMP. (PHASE 1)
DC CBT DEVELOPMENT&INTEGRATION	MC INFORMATION OPERATIONS CENTER - MCIOC
DC CBT DEVELOPMENT&INTEGRATION	STUDENT QUARTERS - TBS (PHASE 4)
MCAIRGRDCMBTCEN 29 PALMS	LAYDOWN SITE WORK - NORTH MAINSIDE
MCAIRGRDCMBTCEN 29 PALMS	HTHW/CHILLED WATER SYSTEM
MCAIRGRDCMBTCEN 29 PALMS	CONSTRUCT ROADS - NORTH MAINSIDE
MCAIRGRDCMBTCEN 29 PALMS	WATER IMPROVEMENTS AND STORAGE TANK
MCAIRGRDCMBTCEN 29 PALMS	SUB-STATION AND ELECTRICAL UPGRADES
MCAIRGRDCMBTCEN 29 PALMS	SECONDARY ELEC.DIST. - NORTH MAINSIDE

FY 2010 MCON & MCNR Project List*



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Marine Corps Project

PROJECTS OVER \$20M (Continued)

Project Location	Project Name
MCAIRGRDCMBTCEN 29 PALMS	BEQ (P116)
MCAIRGRDCMBTCEN 29 PALMS	BEQ (P170)
MCAIRGRDCMBTCEN 29 PALMS	ELEC. INFRA. UPGRADE - 34.5KV TO 115KV
MCAIRGRDCMBTCEN 29 PALMS	STATION COMM FACILITY AND INFRASTRUCTURE
MCAIRGRDCMBTCEN 29 PALMS	ELEC. POWER PLANT/CO-GEN/GAS TURBINE - N
MCAS NEW RIVER JAX NC	VMMT-204 MAINTENANCE HANGAR - PHASE 3
MCAS NEW RIVER JAX NC	APRON EXPANSION (PHASE 2)
MCAS YUMA ARIZ	AIRCRAFT MAINTENANCE HANGAR (PHASE 1)
MCB CP PENDLETON	RECRUIT BARRACKS - FIELD/K-SPAN
MCB CP PENDLETON	ANGLICO OPERATIONS COMPLEX
MCB CP PENDLETON	ENLISTED DINING FACILITY
MCB CP PENDLETON	ENLISTED DINING FACILITY - EDSON RANGE
MCB CP PENDLETON	BEQ (P1067)
MCB CP PENDLETON	GAS/ELECTRICAL UPGRADES
MCB CP PENDLETON	RECRUIT BARRACKS - SCHOOL OF INFANTRY

FY 2010 MCON & MCNR Project List*



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Marine Corps Project

PROJECTS OVER \$20M (Continued)

Project Location	Project Name
MCB CP PENDLETON	EXPANSION OF SRTP TO 7.5 MGD
MCB CP PENDLETON	ELECTRICAL DISTRIBUTION SYSTEM
MCB CP PENDLETON	RECON BN OPERATIONS COMPLEX
MCB CP PENDLETON	COMMUNICATIONS UPGRADES
MCB CP PENDLETON	NORTH REGION TERTIARY TREATMENT PLANT
MCB LEJEUNE	BEQ - WALLACE CREEK (P1247)
MCB LEJEUNE	FIELD TRAINING FAC. - DEVIL DOG - SOI
MCB LEJEUNE	PHYSICAL FITNESS CENTER
MCB LEJEUNE	BEQ - WALLACE CREEK (P1194)
MCB LEJEUNE	BEQ - WALLACE CREEK (P1195)
MCB LEJEUNE	BEQ - WALLACE CREEK (P1196)
MCB LEJEUNE	BEQ - WALLACE CREEK (P1197)
MCB LEJEUNE	CONSOLIDATED INFO TECH/TELECOM COMPLEX
MCB LEJEUNE	MAINTENANCE/OPS COMPLEX
MCB LEJEUNE	4 TH INFANTRY BATTALION OPS COMPLEX

FY 2010 MCON & MCNR Project List*



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Marine Corps Project

PROJECTS OVER \$20M (Continued)

Project Location	Project Name
MCB LEJEUNE	UTILITY EXPANSION - COURTHOUSE BAY
MCB LEJEUNE	SOI-EAST FACILITIES - CAMP GEIGER
MCB LEJEUNE	NEW BASE ENTRY POINT AND ROAD (PHASE 1)
MCRD SAN DIEGO	MESSHALL EXPANSION
NAS OCEANA VA	C-40 HANGAR
NAS PENSACOLA	CORRY "A" SCHOOL BACHELOR ENLISTED QUARTERS RECAP
NAS WHITING FLD MILTON FL	BACHELOR ENLSITED QUARTERS, EOD SCHOOL, PHASE 2
NAVAL BASE KITSAP	CVN MAINTENANCE PIER REPLACEMENT
NAVAL SUPPORT ACTIVITY BAHRAIN	WATERFRONT DEVELOPMENT PHASE 2
NAVAL SUPPORT STATION NRFK NSY	SHIP REPAIR PIER REPLACEMENT (INCREMENTED)
NAVSTA MAYPORT FL	WHARF CHARLIE REPAIRS
NAVSTA MAYPORT FL	CHANNEL DREDGING
NAVSTA NEWPORT RI	OFFICER TRAINING COMMAND QUARTERS
NAVSTA PEARL HARBOR HI	MISSILE MAGAZINES (5), WEST LOCH
NAVSTA ROTA SP	RECPTION AIRFIELD FACILITIES

*FY 2010 MCON & MCNR Project List**



* As submitted to Congress

Marine Corps Project

PROJECTS OVER \$20M (Continued)

Project Location	Project Name
SWFPAC SILVERDALE WA	ENCLAVE FENCING/ PARKING, SILVERDALE WA
SWFPAC SILVERDALE WA	LIMITED AREA PROD & STRG COMPLEX (INCREMENTED)