



ARMY CORPS OF ENGINEERS

North Atlantic Division BRAC/MILCON PROGRAM FY07-11



NORTH ATLANTIC DIVISION AVG \$\$ 03-05

NEW ENGLAND DISTRICT \$163M

NEW YORK DISTRICT \$272M

PHILADELPHIA DISTRICT \$192M

BALTIMORE DISTRICT \$401M

NORFOLK DISTRICT \$224M



NORTH ATLANTIC DIVISION

-
- CONSTRUCTION SERVICES
 - ENVIRONMENTAL SUPPORT SERVICES
 - ARCHITECTURAL ENGINEERING (AE) SERVICES
 - DREDGING SERVICES



NORTH ATLANTIC DIVISION FY03-FY05

- TOTAL AWARDS \$1.3B
- TOTAL AWARDS SMALL BUSINESS 533M 40.9%
- TOTAL SMALL DISADVANTAGED 199M 15.3%
- TOTAL WOMEN-OWNED 55M 4.2%
- TOTAL HUBZONE 154M 11.8%
- TOTAL SERVICE DISABLED VET 9M .69%



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

➤ BALTIMORE DISTRICT	\$7.7B
➤ NORFOLK DISTRICT	1.9B
➤ NEW YORK DISTRICT	1.1B
➤ PHILADELPHIA DISTRICT	130M
➤ NAD	\$10.8B



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

NEW YORK DISTRICT	\$1.1B
RANGE FACILITY – FT DRUM	\$9M
VEH MAIN FAC – PICATINNY	\$7M
CHAPEL COMPLEX – FT DRUM	\$6M
BRG FAC – FT DRUM -	\$67M



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

BALTIMORE DISTRICT	\$7.7B
WATER MAIN IMP – FT DETRICK	\$7M
EDU CENTER – FT MEADE	\$10M
ATHLETIC FIELD – FT BELVIOR	\$2M
GATE UPGRADES – FT BELVIOR	\$4M
HOSPITAL – FT BELVIOR	\$495M



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

NORFOLK DISTRICT	\$1.9B
FITNESS CTR – FT LEE	\$8M
FIRE STATION – FT LEE	\$4M
PAINT FAC – FT EUSTIS	\$3M
TRN SUP CTR – A.P. HILL	\$2M
COMBAT FAC – FT LEE	\$197M



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

PHILADELPHIA DISTRICT	\$130M
C-17 ENG STOR FAC - DOVER AFB	\$3M
CHAPEL RENOV – DOVER AFB	\$5M
SECURITY COMPLEX – DOVER AFB	\$10M
C-17 MAINT FAC – DOVER AFB	\$ 3M
FITNESS CENTER - DOVER AFB	\$16M



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

UNRESTRICTED IDIQ CONTRACTS PLANNED

- AE - 15-20 - RANGE \$20M - \$50M
- CONSTRUCTION - 20-25 – RANGE \$200M - \$300M

MATOCs – SATOCs – DESIGN BUILD – DESIGN/BID/BUILD



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

SMALL BUSINESS IDIQ CONTRACTS PLANNED

- AE – 10-15 – RANGE - \$3M - \$5M
8(A) – HUBZ – SDV
- CONSTRUCTION - 40-50 – RANGE - \$20M - \$50M
8(A) – HUBZ – SDV

MATOCs – SATOCs – DESIGN/BUILD – DESIGN/BID/BUILD



NORTH ATLANTIC DIVISION BRAC/MILCON 07-11

NEGATIVES/POSITIVES

- **NEGATIVE – MARKET SATURATION - \$11B OVER 5 YEARS**
- **NEGATIVE – LOW SB PRIME AWARDS – 15% - 21+ PROJECTS >\$100M**
- **POSITIVE – 60-65 IDIQ SB CONTRACTS WORTH APPROX. \$1.6B.**
- **POSITIVE - >\$7B IN SUB-CONTRACTS TO SB.**



NORTH ATLANTIC DIVISION

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